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Coming Soon...

The Bannett Group has started a new initiative in our office to go GREEN! Look for details in our next edition.

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SPRING 2008 EDITION

A BANNETT GROUP, LTD. PUBLICATION

Turn Key

Starwood Vacation Gallery, Atlantic City

The relationship between the owner and the project team is a critical component to the success of all Design Build projects. Starwood Vacation Ownership, Inc. was looking to fast track the fit out for a state of the art sales gallery space in the lobby of the Sheraton Hotel in Atlantic City. There was an aggressive schedule, numerous challenges ahead for such a high end space, and the concern that a traditional contracting approach would cause delays and cost overruns. As a result, Starwood turned to Design Build as a potential solution.

The goal of the project was to design and construct an attention grabbing space that would trigger walk in traffic from the lobby of the Sheraton Hotel. This new 7,000 plus square foot sales center would highlight the Starwood Vacation Ownership Properties around the world. Starwood hoped that the Design Build process would help complete the project quickly, reduce change orders, and eliminate the finger pointing between the players. What they experienced far exceeded their expectations on all fronts.

Howard Wong, Director of Design and Construction for Starwood Vacation Ownership Inc. said that of the 15 other sales galleries he has set up, this was by far the smoothest and best project he's done. (continued on page 2)

Starwood Vacation Gallery, Atlantic City

(continued on from page 1) We asked Mr. Wong what made the project so successful; he stated that "most of the issues were worked out by the Design Build team, only reaching out to Starwood to inform them of the direction that was being taken. With the hand picked subs and Design Build process, the project not only met the schedule and budget but the quality was exceptional."

In all, it was a high pressure project that required an extraordinary level of cooperation of all the parties involved. George Dudo, Bannett's project manager on the job sums it up best by saying, "The care, professionalism, and knowledge that each and everyone brought to the table are key components towards the success of this project. The teams' willingness to share ideas and be flexible throughout are above the ordinary construction experience."

The Starwood Vacation Ownership Gallery in the Lobby of the Sheraton Hotel in Atlantic City (across the street from the convention center) will be open to the public this June. Please feel free to stop and experience this spectacular space.

Current Projects

Design

The Bank - Mullica Hill, Egg Harbor, Jackson, Sewell, and Windsor, NJ

Walgreen's - Little Silver, West Milford, Howell, Shrewsbury, Limerick, Berlin, Cherry Hill, Newark, Manalapan, Livingston, NJ, South Philadelphia, Health Corner Clinics.

Kennedy Family Clinic - Washington Twp., NJ

Colonial Pipeline - Thorofare, NJ

Saltzman House - Cherry Hill, NJ

Some's Development - Cherry Hill, NJ

First Presbyterian Church of Roselle - Roselle, NJ

Construction

The Bank - Berlin, Hainesport and Rosenhayn, NJ

Walgreen's - Edison, Pine Hill, Westampton, Vineland, Washington Twp., NJ, Newark and Hockessin, DE.

Centennial Surgery - Voorhees, NJ

Atrium Pediatrics - Marlton, NJ

Shoppes at Crosskeys - Gloucester, NJ

New Balance - Mt. Laurel, NJ

T-Mobile - Irvington, NJ

Janie and Jack - Marlton, NJ

New to the family!

Frank Lanzilotta
Chief Estimator

Carol Hardin
Construction Administrative Staff

Jessica Amato
Marketing Coordinator

Claire King
Interior Designer

James Thompson
Architect

Greening your office

- Watch the paper and ink. Avoid printing documents that could just as easily be emailed, and print necessary papers on both sides.
- Make sure your PC is totally switched off rather than left on standby when you leave work.
- Bring your lunch to work in reusable containers.

Genevieve E. Witt of The Bannett Group, has been appointed to serve as a member of the Board of Directors for the Southern New Jersey Development Council. The Southern New Jersey Development Council is a partnership between the public and private sectors and represents a 3,700 square mile region, which makes up the southern one-third of the state and includes 27 percent of the state's population.

Supply Chain Teaming Meeting

In keeping with the central theme of the Design Build process, The Bannett Group recently held a series of Supply Chain Teaming meetings aimed at strengthening the communication between the Bannett Group team, the specialty consultants, and the sub-contractors that work on our projects. The meetings were an open forum with one central message; that we are all working together to give the best value at the highest quality to our customers. "Meeting our customers expectations of quality, budget, and timing are key to the success of any construction project", said Anthony Sirizzotti of The Bannett Group, "and the best way to do that is to make sure the team works in total cooperation."

The overall goal of the meetings was to bring key consultants and subcontractors into a room and discuss in detail the Bannett Group's business methodology. "We are different than your typical bid-build contractor, we don't believe in change orders. We believe in identifying the correct scope of work, assigning the right value to it, and selecting the subcontractor with the right capabilities for each project", says Gary Bannett. "The focus of these meetings is to continually work to make our project delivery process better." Three meetings were held in February and March and covered most of the key members of The Bannett Group's supply chain. This was an extremely successful follow up to the general Supply Chain Teaming meeting we held in March 2007. Based on the feedback from all parties involved, there will be more meetings and follow up in the very near future.

www.thebannettgroup.com